

FINDING WORK



AGLAND

The Company

Previously named Valley Equipment, Agland has served Vermilion and region for 22 years. Agland started in business in 1958 in Lloydminster, AB as a John Deere equipment dealer. Today Agland has locations in Vermilion, Lloydminster and St. Paul. Agland sells and services a line of agricultural, lawn and garden products including John Deere, Bobcat, Double A Trailers, Degelman, Brent and Parker grain carts, Land Pride and more.



The Work

Agland in Vermilion employs 13 full time staff in sales, parts and service in a modern, safe, non-smoking environment.

The Ideal Candidate

The ideal candidate would possess the following personal and professional attributes:

- Places customer relations first and foremost
- Product knowledge a definite asset
- Be computer literate
- Be personable and outgoing

Territory Managers

- Represent the company for the purpose of selling equipment
- Must be a self-starter
- Knowledge of customer profiling
- Complete all sales including necessary paperwork
- Perform after sale follow-ups
- Develop relationships with customers and update customer profiles

- Keep current on product knowledge
- Keep abreast of competitive activity and products
- Must develop a good knowledge of used equipment values and be able to evaluate them for trading purposes
- Conduct field demonstrations
- Farm or agricultural background an asset
- A degree or training in Agriculture or Agronomy an asset

Parts

- Journeyman or Apprentice preferred
- Computer skills
- Must be level headed and able to assist customers with their frustrations and concerns
- Good problem solving skills
- Ability to generate customer goodwill
- Knowledge of parts merchandising and associated selling
- Verify receiving shipments and keeps records up to date



Vermilion & District
Chamber of Commerce

Government
of Alberta



Town of Vermilion

- Follows up on shortages expeditiously
- Supplies service technicians with parts ordered through parts requisition forms
- May be required to work inside and outside in all weather.

Service Technicians

- Check equipment for proper performance and inspect equipment to detect faults and malfunctions
- Diagnose faults or malfunctions using computerized and other testing equipment to determine extent of repair required
- Adjust equipment and repair or replace defective parts, components or systems, using hand and power tools
- Test repaired equipment for proper performance and to ensure that work meets manufacturers' specifications
- Clean, lubricate and perform other routine maintenance work on equipment
- Attach components and adjust new farm equipment.
- Keep shop area clean and working area free from hazards
- May be required to work outside in all weather conditions

Training

The company provides in-house training and distance learning courses on-line to all employees. The company also offers training at educational institutions in Canada or the US to upgrade employees' product or technical knowledge. The company holds regular safety meetings and provides training in WHMIS, and First Aid/CPR.

Hours, Pay and Benefits

Hours of work are typically Monday to Friday 8:00 a.m. to 5:00 p.m. with extended hours for all personnel during the agricultural season.

The company provides a competitive wage and a comprehensive benefit package, including RRSP and Bonus programs.

All employees are required to complete a three-month probationary period. There is a clothing policy requiring distinguishable clothing for company personnel. The company contributes to the cost of these items.

Vacation allowance is three weeks after one year of service.

How to Apply

Vacancies are typically advertised in the local newspapers and on the company website, see www.aglandcorp.com.

At Agland we're always looking for good people. As we grow and expand into new and exciting areas of the Agricultural Industry, our need for talented, dedicated people also grows.

You should also know that Agland has plenty to offer you.

Applicants should apply in person, or by fax, mail or e-mail, or as indicated in the advertisement. Applications should include a résumé and references. Proof of credentials where applicable is required.

Applications should be forwarded to:

Tel: 780 853-5361 in Vermilion

Fax: 780 853-5527

E-mail rwalker@aglandcorp.com.

Additionally you can e-mail your resume to:

solutions@aglandcorp.com